

OUTSTANDING ASSOCIATE AWARD CRITERIA

This award is designed to recognise those individuals who act in a support capacity for the primary client relationship managers in your organisation. Typically these individuals might have titles that include but are not limited to Assistant; Associate Private Banker; Assistant; Associate Adviser. **Please answer the following questions in your submission application:**

1. Please provide testimonials received over the last 12 month period from the following people:
 - a. Members of the private banking/wealth management team that you support.
 - b. Any clients that you come directly into contact with in your capacity as an Associate/Assistant.
2. Please provide some specific examples/case studies of things that you have done over the past 12 month period that you feel best demonstrate your abilities.
3. What do you believe is the most important aspect of your role within the team that you work?
4. Please tell us why you believe you should win this award.

Note: This award will be based on your submission which will be assessed by the Australian Private Banking Award 2012 judges. Shortlisted individuals will be announced on 30th April 2012. The winner and runner-up will be announced at the Australian Private Banking Awards on 14th June 2012.