

## OUTSTANDING ANALYST AWARD CRITERIA

This award is designed to recognise those individuals that act in an analytical capacity for their organisation. Typically these individuals might have a focus on investment/portfolio analysis and or lending/credit, but will support client facing staff and/or financial planners/investment advisers. **Please answer the following questions in your submission application:**

1. Please provide testimonials received over the last 12 month period from the following people:
  - a. Members of the private banking/wealth management team that you provide analysis.
  - b. Any clients that you come directly into contact with in your capacity as an Analyst.
2. Please provide some specific examples/case studies of things that you have done over the past 12 month period that you feel best demonstrates your abilities (e.g. how you have structured a loan or an investment).
3. What do you believe is the most important aspect of your role within the team that you work?
4. Please tell us why you believe you should win this award.

*Note: This award will be based on your submission which will be assessed by the Australian Private Banking Award 2012 judges. Shortlisted individuals will be announced on 30<sup>th</sup> April 2012. The winner and runner-up will be announced at the Australian Private Banking Awards on 14<sup>th</sup> June 2012.*